



A NOVO

A public limited liability company

With capital of EUR 63,096,741.50

Registered office: Z.I. de Bracheux

16, rue Joseph Cugnot, 60000 Beauvais

Registered with the Beauvais Company Register under No. 341 125 540

INSEE No. 332 B

COMBINED GENERAL MEETING OF JANUARY 17TH 2006 (1st convening)
OR ON JANUARY 27TH 2006 (if the quorum is not reached on January 17th 2006)

SUMMARY OF THE COMPANY'S RESULTS FOR THE PAST FINANCIAL

Restructuring Completed - Objective: Profitable Growth Net Income Rises Sharply to €1.6 million, from €0.5 million

Overview

The 2004/2005 financial year, which ended on 30 September, was shaped by the completion of the GENESIS programme, with the restructuring of the assembly business in Malaga, Spain, and by the Group's successful positioning in the IT equipment and flat screens business, which reported an 11% rise in revenue for the year and a 20% increase in the second half alone.

Revenue from the core businesses (i.e. excluding the Malaga assembly business) totalled €261.9 million, compared with €265.5 million in 2003/2004, as the loss of a multimedia contract in England was offset by growth in new businesses. The assembly business generated €19.5 million in revenue.

Operating income from the core businesses amounted to €10.5 million, or 4% of revenue. At comparable scope of consolidation, this was on a par with the previous year and in the range announced on 15 August 2005. The assembly business reported a €5.1 million loss, which justified the plant's restructuring.

Extraordinary income of €3.9 million primarily reflected transactions related to the restructuring and included a capital gain of €14.6 million on the sale of the building, which will be used to finance the programme.

Consolidated net income totalled €1.9 million, compared to €0.9 million in 2003/2004. Net income Group share amounts to €1.6 million compared to €0.5 million in 2003/2004.

The Group continued to pay down debt, improving the gearing ratio to 1.8 at 30 September 2005, from 2.1 a year earlier.

Breakdown of 2004/2005 earnings

The Group's full-year revenue of €281.4 million was presented in detail in the 10 November 2005 press release.

EBITDA amounted to €14.9 million, with the core businesses contributing €19.2 million.

The €10.5 million in operating income generated by the core businesses breaks down as follows:

<i>In € millions</i>	2003/2004			2004/2005		
	North	South	Total	North	South	Total
TELECOMMUNICATIONS	(6.6)	3.5	(3.1)	4.0	1.5	5.5
MULTIMEDIA	5.8	8.0	13.8	(0.2)	5.2	5.0
Total	(0.8)	11.5	10.7	3.8	6.7	10.5

Operating income in the Telecommunications business amounted to €5.5 million (3.6% of revenue) compared to a -€3.1 million loss the previous year.

The improvement reflects the impact of restructuring and repositioning initiatives pursued during the previous year, as well as a return to breakeven for the US subsidiary. In the Southern region, the strategy of consolidating operations at the Centre of Excellence in Brive, France, was deployed in April and began to produce results in the second half, when earnings totalled €1.5 million compared with a -€0.7 million loss in the first half.

The Multimedia business reported earnings of €5 million (4.5% of revenue), reflecting the solid performance of the Group's traditional businesses, which offset the impact of the contract lost with a UK-based cable operator already announced in first half, and €3.9 million in start-up costs for the new IT equipment and flat screens businesses. These businesses are expected to report a profit in the second half of 2005/2006.

The Malaga assembly business reported an operating loss of -€5.1 million, compared with a -€3 million loss in 2003/2004.

Financial expense declined to -€4.0 million, from -€6.3 million the previous year. Recurring income of consolidated companies totalled €1.7 million.

The €3.9 million in extraordinary income corresponds to the difference between the capital gain on the sale of the building in Malaga and the costs involved in restructuring the assembly business and finalising the Genesis programme of consolidating operations in Centres of Excellence in France and the Nordic countries, as well as severance payments made in the first half. The 184 people affected by the restructuring programme in Spain will work 15% of the hours they previously worked for a period of five years. The related payroll expenses will be paid by the Group over ten years, in an amount of approximately €0.5 million a year.

Moving operations to the new premises at the beginning of the current financial year resulted in productivity losses, especially in the fast-growing Telecommunications and Multimedia services businesses. In spite of the impact (around -€1.5 million), operating income of the Spanish region should break even for the fiscal year.

Goodwill is amortised on a straight-line basis, in an amount of -€4.3 million a year. Impairment testing did not give rise to any additional amortisation. Goodwill therefore still amounts to €59.6 million.

Net income totalled €1.9 million, compared to €0.9 million.

After minority interests and the share of companies accounted for by the equity method, net income Group share came to €1.6 million, compared to €0.5 million in 2003/2004.

Financial situation

The presentation of the cash flow statement has been changed to more effectively reflect the cash generated by operations.

EBITDA totalled €14.9 million, with the deconsolidation of the assembly business reducing that amount by €4.3 million.

The change in working capital requirement of -€9.2 million corresponds to the impact of the disposal of the assembly businesses in Italy and Spain for -€9.5 million, less the €0.3 million improvement in working capital requirement in the core businesses.

After the -€13.8 million combined impact of the deconsolidation of the assembly business, cash generated by operations amounted to €5.7 million.

Capital spending for the year totalled €7.6 million.

Debt was reduced by €13.8 million.

Balance sheet

- Shareholders' equity amounted to €40.6 million.
- Net debt was reduced from €79.6 million to €72.5 million, resulting in a decline in the gearing ratio to 1.8, compared to 2.1 at 30 September 2004.
- Working capital requirement totalled €25.7 million.

Strategic objectives and outlook

The Group is pursuing its strategy of expanding its portfolio of value-added services in IT equipment (including flat screens) and in high-speed Internet access products and in "triple-play" television, telephony and Internet packages. It is continuing to extend its European geographic coverage in Eastern Europe with the deployment of a logistics project in Germany and the creation of a Centre of Excellence for repairs in Poland.

Based on this expansion in high-potential markets and the stabilisation of operations in the United States, the Group forecasts organic growth of 5 to 7% in revenue, financed entirely out of company funds.

The ramp-up of IT equipment contracts and the growing services business in Malaga following the relocation will help to improve margin in second-half 2005/2006. Full year EBIT margin is expected to amount to 4 to 5% of revenue.

Net income is expected to reach around 2% of revenue.

Note:

Some of the information in this press release is based on forecasts regarding future performance or events. This information is subject to a number of risks/factors that could make the actual results differ significantly from those forecasts. These risks/factors include market developments, competition, customer service requirements, technical innovation that makes our services obsolete or unsuitable, available finance, sufficient capacity to manage growth/change and general market/economic conditions. Provisional documents are by their nature based on assumptions, estimates and uncertain data. No assurance can be given that the expected results will be achieved. Future results may differ significantly from those anticipated.

About A Novo:

With revenues of €282 million and 4,500 employees, A Novo is Europe's leading provider of maintenance and customization services for digital products used by the major telecommunication and multimedia operators in delivering triple-play (voice/data/image) solutions. A Novo has more than 20 Centers of Excellence.

Appendix : audited consolidated accounts

A NOVO

Consolidated accounts - income statement

(in '000 €)	09/2005 12 months	09/2004 12 months
Revenu	281 393	392 043
Operating income	5 432	10 617
Financial income	(3 757)	(6 605)
Consolidated income before tax and non recurring result	1 675	4 012
Non recurring income/ (charges)	3 870	6 435
Income tax	287	(1 692)
Net income from consolidated companies	5 832	8 755
Income from companies consolidated under the net equity method	367	150
Goodwill amortization	(4 264)	(8 038)
Net income of the consolidated group	1 935	867
Net income - minorities interest	361	411
Net income - Group share	1 574	456

Consolidated accounts - balance sheet

Assets (in '000 €)	09/2005	09/2004
Fixed assets	101 507	114 177
Current assets	95 481	94 912
Deferred expenses	15 070	21 876
Total Assets	212 058	230 965
Liabilities (in '000 €)	09/2005	09/2004
Group Shareholders' equity	39 796	36 785
Minority interests	845	1 185
Provisions for risks and charges	14 040	12 363
Borrowings and financial debt	87 608	101 436
Operating and other debts	69 769	79 196
Total Liabilities	212 058	230 965

Consolidated Cash flow statement

(in '000 €)	09/2005 12 months	09/2004 12 months
Operating income	5 432	10 617
EBITDA	14 853	25 998
Cash from (used in) operations	5 679	41 629
Net cash from (used in) operating activities	(7 286)	23 612
Cash flow allocated to investment	10 413	11 651
Cash flow allocated to financing	(9 949)	(24 032)
Effect of foreign exchange rate changes	107	15
Net cash flow	(6 715)	11 246
Closing cash situation	15 052	21 767
Opening cash situation	21 767	10 521

Net cash flow

(6 715)

11 246
